Vita-Learn Purchasing Consortia Partnership Overview

Background

Vermont is a thriving educational landscape, and it is made up of primarily rural and small districts. Altogether, there are 52 Supervisory Unions serving approximately 70,000 students preK-12. Independent schools add another approximately 9,700 students in more than 130 schools. When viewed as a single entity, the K-12 schools of Vermont represent a very large US district. However, like many large US districts, it can mean interacting with hundreds of individual purchasers and business offices. The Vita-Learn Purchasing Consortia can help!

Company Requirements

- Vita-Learn Annual Corporate Membership
- Vita-Learn Board Approval
- Agree to execute the template data privacy agreement or an equivalent agreement with Vermont schools at the request of the school, found here: https://sdpc.a4l.org/view_alliance.php?state=VT
- Provide Vita-Learn a revenue share, paid every 6 months, calculated against gross sales closed during that period. Revenue share amount to be determined.

Consortia Benefits

The Vita-Learn Purchasing Consortia, as a trusted partner with Vermont schools can aid in a number of ways including:

- Marketing and Promotions
- Sales Aggregation
- Simplifying Accounts Receivables
- Professional Development Aggregation
- Professional Development Calendar for free and paid offerings
- Access to Vita-Learn events including our annual conferences, monthly meetings, and other events

Consortia Credits for Event Sponsorships

As part of any partnership, we will determine a revenue share model. Vita-Learn can allot a portion of revenue earned from our partnership back to you in the form of credit that you may use toward the cost of sponsorships at Vita-Learn events.

If you would like to learn more about becoming a Vita-Learn Purchasing Consortia Member, please contact:

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